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July 25, 2008

#### **Via ECFS**

Marlene H. Dortch, Secretary Federal Communications Commission 445 Twelfth Street, SW Washington, DC 20554

Re: Notice of ex parte presentation - WC Docket No. 07-245 (pole attachments)

Dear Ms. Dortch:

On July 24, 2008, representatives of PCIA–The Wireless Infrastructure Association ("PCIA") and its membership section, the DAS Forum, met in separate meetings with Scott Deutchman, legal advisor to Commissioner Michael Copps; Greg Orlando, legal advisor to Commissioner Deborah Taylor Tate; and Wireline Competition Bureau Associate Chiefs Marcus Maher and Jeremy Marcus, legal counsel to the Wireline Bureau Chief Randy Clark, and Hannah Anderson. In all three meetings, PCIA and the DAS Forum were represented by Jacqueline McCarthy and Michael Saperstein of PCIA; Allen Dixon, Manager, Business Development and Global Strategic Growth for Corning Cable Systems and President of the DAS Forum; Natasha Ernst, Associate General Counsel for ExteNet Systems, Inc.; Larry Fischer, Director, Research and Systems Architecture, ADC; and undersigned counsel for PCIA.

In the meetings, PCIA's arguments followed the attached presentation, which was also distributed to the attendees.

In addition, in the meetings we amplified the points made in the DAS Forum's comments and reply comments in the docket regarding the important role that DAS networks can play in broadband deployment and extension of wireless services to underserved populations. With regard to broadband, we discussed how the speed of wireless broadband is affected by the amount of spectrum that is available for the service in a given geographic area and the distance between the customer's wireless broadband device and the provider's serving antenna. The relatively small size of the cells served by each antenna in a DAS network increases the provider's ability to reuse frequencies and decreases the potential distance between a customer's wireless broadband device and the serving antenna. This vastly increases providers' ability to offer wireless broadband at faster speeds on a spectrally efficient basis. Further, DAS networks

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are often deployed in response to a need for greater network capacity for data and wireless broadband services. In this way, the viability of DAS networks is important for ensuring that wireless broadband can play an effective role in the overall U.S. broadband deployment effort.

We also discussed how DAS can provide a quicker path to market (compared to traditional macro tower sites) for newer entrants to the wireless voice marketplace, given that such carriershave used DAS networks extensively in their wireless networks. These carriers offer flat-rate and prepaid wireless voice products that are generally more attractive to low-income consumers and other traditionally underserved populations. DAS thus can help ensure that underserved populations have ready access to affordable wireless service that meets their needs and budgets.

Please direct any questions regarding this filing to the undersigned.

Sincerely,

WILKINSON BARKER KNAUER, LLP

By: /s/ L. Charles Keller

**Enclosure** 

cc (by email): Scott Deutchman

Greg Orlando Marcus Maher Jeremy Miller Randy Clarke Hannah Anderson



#### **Pole Attachment Issues**



Federal Communications Commission July 24, 2008



#### **PCIA & The DAS Forum**

- PCIA is the nation-wide non-profit trade association representing the wireless telecommunications and broadband infrastructure industry.
- Our members own/operate over 115,000 wireless facilities nationwide. Members include tower companies, wireless carriers, and service companies.
- About the DAS Forum:
  - Founded in 2006, the DAS Forum, a membership section of PCIA, is the only national network of leaders focused exclusively on shaping the future of DAS as a viable complement to traditional macro cell sites and a solution to the deployment of wireless services in challenging environments.
  - DAS Forum members own and manage all of the neutral host and many of the carrier-owned outdoor DAS installations in the U.S.





#### **Wireless Pole Attachment Reforms**

The FCC can effectuate its policy goals of enabling robust wireless deployment through providing for pole attachment reforms, including the following:

- Cost-based rate structure;
- Confirmation of right of wireless attachers to pole top access for antennas and right-of-way access for equipment according to reasonable terms and conditions; and
- Clarification of safety standards and make-ready timelines.





### What is DAS?

A distributed antenna system (DAS) is a network of spatially-separated antenna nodes connected to a common source via a transport medium that provides wireless service within a geographic area or structure. DAS antenna elevations are generally at or below the clutter level of nearby trees and buildings.





### **Types of Wireless Pole Attachments**

- Wireless infrastructure providers attach antennas to utility infrastructure. This includes the use of poles for the deployment of specialized technology like DAS.
- A distributed antenna system (DAS) is a network of spatially separated antenna nodes connected to a common source via a transport medium that provides wireless service within a geographic area or structure. DAS antenna elevations are generally near the clutter level and node installations are compact.
- Pole attachments provide a spectrally-efficient wireless solution. This efficiency will take on increasing importance as propagation characteristics demand a smaller nodal approach to wireless deployment.
- Pole attachments are consistent with Congress's intent to utilize existing assets in the public rights-of-way.





## **Examples of Wireless Pole Attachments**









## The FCC Recognizes that Wireless and DAS Attachments Are Vital Assets that Serve the Public Interest

"Providing wireless carriers with access to existing utility poles facilitates the deployment of cell cites to improve the coverage and reliability of wireless networks in a cost-efficient and environmentally friendly manner. Such deployment will promote public safety, enable wireless carriers to better provide telecommunications and broadband services and increase competition and consumer welfare."

Public Notice, DA 04-4046 (2004)





## The FCC Recognizes that Wireless and DAS Attachments Are Vital Assets that Serve the Public Interest

In Implementation of the Local Competition Provisions in the Telecommunications Act of 1996; Interconnection Between Local Exchange Carriers and CMRS Providers, Order on Reconsideration, 14 FCC Rcd 18049, 18074 ¶ 72 (1999), the FCC declined to establish a presumption that space above what has traditionally been referred to as "communications space" on a pole may be reserved for utility use only. Thus, the only limits for antenna placement access are "where there is insufficient capacity, or for reasons of safety, reliability, and general acceptable engineering purposes." 47 U.S.C. § 224(f)(2).

Public Notice, DA 04-4046 (2004)





## The Current Rate Structure Is Not Working for Wireless Attachers

- In comments, many utility companies dispute the applicability of the telecommunications rate to wireless attachers.
- In practice, some utility companies often offer wireless pole attachment agreements on a "take it or leave it" basis with unlawful rates and unreasonable terms and conditions.
- Wireless attachers have often been offered only unlawful "market rates" from two to twenty times greater than the regulated telecommunications rate.
- The Commission's current rules, which encourage good-faith negotiation, fail in the face of such tactics.





## The FCC Should Make It Clear That Wireless Attachers are Entitled to the Telecommunications Rate

- The Supreme Court, federal courts and the Commission all have recognized that "[w]ireless carriers are entitled to the benefits and protections of Section 224."
- Section 224(e)(1): "The Commission shall... prescribe regulations to govern the charges for pole attachments used by telecommunications carriers to provide telecommunications services." The Commission has recognized that "[t]his language encompasses wireless attachments."
- Section 1.1409 already prescribes a "per-foot" formula, and the one-foot presumption can readily be rebutted per Section 1.1418. The Commission should clarify that these rules apply to wireless attachments.
- If the FCC finds that a special pole-top rate is appropriate, it should be reasonable and costbased.
- The Commission should adopt an explicit rule that wireless carriers are entitled to access to utility poles on a non-discriminatory basis at the regulated telecommunications rate, on a per-foot basis.





## Rate Issues Are Irrelevant Where Access to the Pole is Denied

- Some utility companies discriminate against wireless attachers not only with respect to rates, but the terms and conditions that deny access in the first instance.
- Some certified states fail to implement policies reflecting FCC regulations providing for fair and equitable pole access.
- Wireless infrastructure providers confront many objectionable practices including:
- Denial of access to pole tops, or space above pole tops for height extensions
- Blanket denials for pole access under the pretext of safety/reliability concerns
- Unreasonable delays in obtaining pole attachment agreements, and in make-ready





## Legislative and Case Law Recognition of Pole Attachment Access

- In National Cable & Telephone Ass'n v. Gulf Power (534 U.S. 327, 340-41(2002)), the Court determined that attachments by wireless carriers fall within the definition of "telecommunications services."
- Further, the federal pole attachment statute defines a "pole attachment" to include "any attachment...by a provider of telecommunications service." 47 U.S.C. 224(a)(4)
- Clarification of wireless carriers' status as valid pole attachers provides for nondiscriminatory policy and will enhance wireless competition.
- CMRS providers attaching to poles should not be required to obtain a Certificate of Public Convenience and Necessity (CPCN).





### **Safety of Wireless Attachments**

- Some utility companies have issued blanket denials of pole access to wireless attachers under the guise of safety concerns.
- PCIA and DAS Forum members have safely attached facilities to poles owned by 98 different utility companies without a single reported instance of harm. We are committed to upholding NESC standards and support all efforts to prevent unauthorized attachments.
- Utility companies themselves use pole-top antennas for internal operations, including SCADA. Some of these same utility companies allege that wireless attachments are not safe.





### **Safety of Wireless Attachments**

- The FCC should require all pole owners to comply with NESC Standards and permit NESC-compliant attachments.
- The FCC can clarify relevant safety standards that rely on generally-accepted provisions like NESC. Such clarification would not interfere with state or local safety regulations.
- To the extent that state or local regulators establish safety standards, they are generally based on NESC provision (e.g., Oregon).





### **Pole Access Request Timing**

- The FCC should (1) establish and enforce reasonable timeframes for the completion of make-ready work and (2) allow wireless attachers to hire qualified contractors to perform field surveys and make-ready where the utility cannot or will not meet reasonable deadlines.
- The FCC should take affirmative steps to enforce the 45-day deadline by which utility companies must respond to request for access
- Wireless infrastructure providers often face unreasonable delays in obtaining pole attachment agreements.
- Negotiation periods have extended up to three years.
- Many utility companies have succeeded in prohibiting pole access by offering unreasonable attachment agreements and refusing modifications. In these cases, the only recourse attachers have is to challenge the utility company in court, which is expensive and timeconsuming.





# Promoting Wireless Infrastructure Through Fair and Equitable Wireless Attachment Access

- A cost-based rate structure providing for reasonable rates of return for pole owners, and preventing confiscatory rates;
- Confirmation of right of wireless attachers to pole top access according to reasonable terms and conditions; and
- Clarification of safety standards and make-ready timelines.





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